



**CANNA
ADVISORS®**
BUILDING THE INDUSTRY

SALES EXECUTIVE

We have an immediate need for a results-driven, entrepreneurial Sales Executive to actively seek out and engage new clients, as well as continue to service our existing clients. The ideal candidate is an independent self-starter with a considerable knowledge of the cannabis industry as well as prior experience selling custom solutions and services.

WHAT YOU'LL DO

- Gain new accounts and develop existing accounts and relationships
- Stay current with industry trends and identify opportunities in emerging markets
- Work closely with the leadership team to expand company's presence and evaluate market needs
- Prepare and report on goals, sales, and prospects
- Negotiate and close deals; overcoming objectives to create win/win situations

WHAT'S NEEDED IN THIS ROLE

- 5+ years' selling complex, custom solutions
- 1-3 years' experience in the cannabis industry
- Bachelor's degree preferred